



CAPABILITY STATEMENT

CURTIS A. POWELL / PRESIDENT

POWELL INDUSTRIES, INC.

P.O. BOX 2596 NEWPORT NEWS, VIRGINIA 23609

PHONE: (804) 557-0052

EMAIL: POWELLINDI@AOL.COM

WEBSITE: WWW.POWELLINDUSTRIESINC.COM

Small Disadvantaged Business
Total Small Business Concern



CAPABILITIES

Powell Industries Inc. provides cost effective facilities management services to our clients while improving efficiencies through proven management services. We assist in implementing and or improving upon current systems for facilities operations for:

- Customer Service Programs
- Change Management
- Executive Coaching, Facilitation
- Organizational Design and Operational Strategies

Our target markets of customers are federal government procurement agencies. Established in 1997 our resources include an experienced management team and our “body of information” relating specifically to the federal and state government procurement. Our staff brings with them an array of expertise from every area of the facilities management services. We also have extensive backgrounds in benchmarking, work loading, quality improvement systems.

Specializing in government contracts, working with contracting officers, engineers, technicians, administrative personnel, inspectors and laborers at various government agencies. We also team with large and small businesses to jointly pursue contracting opportunities to increase growth in labor markets. Our extensive data base of firms interested in entering into the government contracting field bring a high level of complementary skills and experience supporting the facilities management services and products industry.

FEDERAL, STATE AND LOCAL AFFILIATIONS

- Small Business Minority Owned S - Corporation, LLC Incorporated in 1997
- Certified Virginia Minority Business Enterprise (MBE) Swam Vendor
- Federal Central Contractor Register (CCR) (SAM)
- N.C. E-Procurement
- Maryland E-Marketplace
- Small Business Enterprise (SBA)
- EVA (Swam Vendor)
- Virginia Procurement Pipeline N. C. Dept.
- Administration Historically Underutilized Businesses

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STATE GOVERNMENT AFFILIATION

- Business License.....Yes
- DUNS #Yes
- Tax ID #.....Yes
- VA Contractors License Class B.....2705 113893
- EVA (State of Virginia Procurement).....EPVE614
- Commonwealth of Virginia State Corporation Commission.....Registered
- Virginia Department Minority Business Enterprise.....Registered
- N.C. Dept. Administration Historically Underutilized Businesses.....Registered
- Accept Credit Card Payment (Visa, Master card).....Yes

FEDERAL GOVERNMENT AFFILIATION

- Central Contractor Register.....Yes
- System For Award Management (SAM).....Yes
- Small Business Innovation Research (SBIR) Program.....Registered
- Primary NAICS Code.....561720
- ORCA.....Registered
- Cage Code.....1uwg5
- CCR/DYNAMIC SMALL BUSINESS SEARCH (PRO-NET).....Registered
- E-Gov. Fed Teds.....Registered
- Accept Credit Card Payment (Visa, Master Card).....Yes
- Automated Clearing House (ACH).....Yes
- Wide Area Workflow Invoicing (WAWF).....Yes
- OB10 e-Invoicing Network.....Yes
- Small Business Administration (SBA).....P0233060
- Federal Government Base Access RAPID Gate.....Yes

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SERVICES

- Lawn Care.....Services & Equipment
- Tree Maintenance.....Services
- Janitorial Management.....Supplies & Equipment
- Pest Control Management.....Services
- Haz-Mat / Solid Waste Disposal.....Management Services
- HVAC Maintenance.....Services
- Painting..... Services
- Minor Specialty Construction (Housing, Craftsman).....Services
- Commercial Laundry Management..... Services
- Commercial Linen Cleaning.....Services
- Uniform Rental & Cleaning.....Services
- Carpeting and Walk off Mat Cleaning.....Services
- Sleeping Bag Cleaning..... Services

STATE AGENCY REFERENCES

- Hurley of America.....Janitorial Services
- Professional Services Group.....Healthcare Housekeeping
- Chesapeake Controls Inc.....HVAC
- Newport News Redevelopment & Housing Authority (NNRHA).....HUD Housing Janitorial
- Virginia Alcohol Beverage Control.....Pest Control
- Mary View Hospital.....Housekeeping Management
- Landmark Medical Center /Rehabilitation Center, Woonsocket, RI*.....Housekeeping Management
- Southeastern Virginia Training Center Warehouse.....Restroom Supplies
- Deep Meadows Correctional Center.....Appliances
- Thomas Nelson Community College.....Pest Control
- Norfolk State University.....Janitorial Management
- Virginia Department of Transportation.....Pest Control
- Christopher Newport College.....Construction

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U.S. GOVERNMENT AGENCY REFERENCES

- Fleet & Industrial Supply Center VA.....Sleeping Bags
- U.S.C.G. Health, Safety, Work life Field Office Yorktown VA.....Laundry Services
- Maritime Expeditionary Security Group-2 VA.....Laundry Services
- NAVSUP Fleet Logistics Center Norfolk, VA.....Laundry Services
- Marexsecron 1 N41 Logistics Department VASleeping Bags
- Naval Submarine Support Center Portsmouth VA.....Laundry Services
- 4th Contracting Squadron Seymour Johnson AFB NC.....Linen Laundry Scrubs
- Homestead AFB Falcon Nest Club Homestead FL.....Linen Laundry Services
- Department of Veterans Affairs Medical Center, Erie PA.....Laundry Services
- Marine Corps Air Station (MCAS) Cherry Point, NC.....Laundry Services
- Dept. of Vet Affairs Louis Johnson Medical Ctr., Clarksburg WV.....Pest Control Services

